

Message Text

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PAGE 01 WELLIN 03892 270102Z
ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W
-----080314 272211Z /14
R 262029Z JUL 78
FM AMEMBASSY WELLINGTON
TO USDOC WASHDC
INFO SECSTATE WASHDC 5971
AMCONSUL SYDNEY

UNCLAS WELLINGTON 03892

E.O.11652:N/A
TAGS: BEXP, NZ
SUBJECT: COMMUNICATIONS EQUIPMENT AND SYSTEMS EXHIBITION
RECAP/SHOW STATUS

REF: USDOC 12481

1. NOVEMBER 10 BEING AN AMERICAN HOLIDAY, THE EMBASSY
WILL BE CLOSED TO THE PUBLIC WHICH MEANS THAT THE
COMMUNICATIONS EQUIPMENT REPFIND GROUP CAN HOLD BUSINESS
DISCUSSIONS FREE OF CHARGE IN THE CHANCERY. WE HAVE
THEREFORE PROPOSED, AND IMC/SYDNEY HAS CONCURRED, THAT
NOVEMBER 10 BE THE DATE FOR THE NEW ZEALAND COMMUNICATIONS
REPFIND.

2. WE WOULD PROPOSE THAT REPFIND GROUP MEMBERS ARRIVE IN
WELLINGTON THE EVENING OF NOVEMBER 8 OR MORNING OF
NOVEMBER 9. WE WOULD FORESEE A MISSION BRIEFING LATE IN
THE AFTERNOON OF NOVEMBER 9, AND BUSINESS APPOINTMENTS
FROM 9 AM TO ABOUT 4:30 PM NOVEMBER 10. THAT EVENING,
WE WOULD INVITE GROUP MEMBERS AND THEIR BUSINESS CONTACTS
TO A SHOWING OF THE MOVIE "AROUND THE WORLD IN 80 DAYS"
IN THE CHANCERY BUILDING, AND OFFER LIGHT REFRESHMENTS AS
WELL. WE SEE THIS OCCASION AS A SUBSTITUTE FOR A RECEP-
TION, AND ONE WHICH WILL BOTH KEEP COSTS DOWN
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AND PROBABLY PRODUCE MAXIMUM ATTENDANCE. GROUP MEMBERS
COULD THEN PROCEED TO SYDNEY DURING THE WEEKEND OF
NOVEMBER 11-12.

3. WE BELIEVE THAT TRAVELLING SYDNEY/WELLINGTON/SYDNEY
IS NEITHER NECESSARY NOR ADVISABLE AS THERE IS DAILY
SERVICE FROM THE U.S. TO AUCKLAND AND A MINIMUM OF TEN

FLIGHTS DAILY FROM AUCKLAND TO WELLINGTON ON WEEKDAYS.

4. COST FOR REFRESHMENTS AT A FILM EVENING FOR 75 PEOPLE
NEED NOT EXCEED 150 DOLLARS. WE PROPOSE THAT THIS COST
ELSEWHERE WOULD BE SUBSTANTIALLY HIGHER. COST FOR LODGING
SHOULD RUN ABOUT 35 DOLLARS PER NIGHT IN WELLINGTON'S
BEST HOTEL, THE JAMES COOK. MEALS NEED NOT BE MORE
EXPENSIVE THAT IN THE U.S. SELDEN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978WELLIN03892
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780309-0012
Format: TEL
From: WELLINGTON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780716/aaaaantq.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9ce4576c-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1874221
Secure: OPEN
Status: NATIVE
Subject: COMMUNICATIONS EQUIPMENT AND SYSTEMS EXHIBITION RECAP/SHOW STATUS
TAGS: BEXP, NZ
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/9ce4576c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014